

THE ANVIL



HAMMERING OUT NEWS, EVENTS AND KNOWLEDGE FROM SUMMERS MANUFACTURING

**4 Reasons Pull-Type
Sprayers Won't Go Out
of Style**

New SuperRoller Sizes

Sprayer Maintenance Tips

Summers Refresh Program



*Randy Spokely,
~ Nielsville, MN*

Sold on Summers

Minnesota farmer relies on company's customer commitment, reliability.

Randy Spokely's first experience with Summers Manufacturing equipment was in the early 90s, when a Hillsboro, N.D. implement dealership dropped off a Diamond Disk to demo at his family farm in Nielsville, Minn. They never got it back.

Spokely, who farms with his brother, father and uncle on 5,000 acres of fertile Red River Valley ground, has continued to add Summers equipment. The products aren't only tough, but Summers' customer service is second to none.

"Minimizing breakdowns is huge. We have a lot less downtime," Spokely said. "The few hiccups we do have are generally minor things that take a jack and a few minutes to fix."

After the Diamond Disk, Spokely purchased a Summers chisel plow that was used for several years until he upgraded tractors. This meant the need for a bigger plow, and he opted for a John Deere. But after the installed harrows failed in less than a year, Spokely swapped them out for Summers Mounted Harrows.

Although these were much more robust, the unwieldy clay soils delivered a beating. Springs began to randomly fail on the harrows, so Spokely got in touch with the Summers service department. He was blown away by their responsiveness.

"They were concerned, and promised to look into the issue immediately," Spokely said. He mentioned that Summers took very good care of the issue.

Spokely's most recent Summers purchase is a hydraulic-fold three-section 45-foot SuperRoller. He rented land rollers for years to prepare ground pre- and post-harvest, but decided on ownership

to mitigate travel expense. All his land is rolled, which greatly assists in flattening turned-up end rows and makes combining a breeze. Spokely even rents to neighbors, making his return-on-investment even faster.

Spokely hasn't stopped collecting Summers equipment. A SuperWeeder will be added to the rotation by the end of the year to take the place of an S-tine machine, which is too small. He's also quick to recommend Summers because of their knack of going out of the way to help customers, as well as their field-tested tough designs.

"We let people know that we put fuel stabilizer in our welder generator because it never gets used," Spokely added.



Submit your own Summers success story! Email us at sales@summersmfg.com

Folks outside of agriculture think farmers don't have much to do during the summer except to sit and watch their crops grow. But you and I know better: Like any modern profession, farming is a full-time job.

You can't afford to take days off during those critical months between planting and harvest, so why should we? Aside from offering the product innovations you've come to expect at Summers, we log thousands of miles traveling to farm shows across North America. These are great opportunities to showcase our line of agriculture equipment, and even better chances for you to see them firsthand.



Catch us at the following shows:

July
21-23

Michigan Ag Expo,
East Lansing, Mich.

August
4-6

Farmfest,
Redwood Falls, Minn.

August
18-20

Dakotafest,
Mitchell, S.D.

August
25-27

Wisconsin Farm Tech Days,
Sun Prairie, Wisc.

Sept.
1-3

Farm Progress Show,
Decatur, Ill.

Sept.
15-17

Big Iron,
West Fargo, N.D.

Sept.
15-17

Husker Harvest Days,
Grand Island, Neb.

4 REASONS PULL-TYPE SPRAYERS WON'T GO OUT OF STYLE

Apart from planting, applying chemicals has become one of the most critical aspects to successful modern farming. In fact, many farmers spend more time spraying than doing just about anything else. Whether it's herbicide, pesticide or fungicide, getting the right concoction of goodies onto your fields can mean the difference between bursting grain bins or coming up a few bushels short.

When it comes to applying chemicals, however, the trend recently is toward self-propelled sprayers. There's no denying that these big, specialized machines add a level of convenience and comfort to the chore. However, that doesn't

mean pull-type sprayers are a thing of the past. Here are several reasons why many farms can benefit from having at least one conventional pull-type in their rotation, even if they have a self-propelled unit at the ready:

**BRIAN
PERKUH**
Vice President
of Sales



More SuperRoller Sizes Coming Soon

SuperRollers are quickly catching on in the agricultural community as more and more farmers learn the benefits of using land rollers. Up to now, however, their use has been limited to larger farms. This year, we are introducing two smaller SuperRollers – 15- and 21-foot models – perfect for smaller operations and areas of the country where traveling from field to field is next to impossible with larger implements.



YEARS



1. Breakdown Backup

The beauty of a pull-type sprayer is its ability to hook up to and unhook from just about any tractor. While it may seem pretty convenient, even cozy, to hop into the cab of a self-propelled, if an engine or drive train goes on the blink without a backup, those chemicals are just going to sit in the tank until it's fixed. A pull-type sprayer is a cost-effective backup measure. Plus, if a tractor hooked to a pull-type breaks down, it can be disconnected and attached to a working tractor without losing a day or more of productivity.

2. Works When Wet

Around our facilities in the eastern Dakotas, farmers have been dealing with an unusually wet cycle since the mid 90s. The result is a

lot of tire-swallowing mud that isn't conducive to self-propelled sprayer travel. But by attaching a pull-type sprayer to a big four-wheel drive tractor, farmers can still get their chemicals applied in conditions that would bury a self-propelled axle high.

3. Diversification

If you have an operation that uses Roundup-ready crops, for instance, running a pull-type sprayer in conjunction with a self-propelled can help increase productivity. By dedicating one to Roundup, it eliminates the need to flush chemicals when applying something else. The only drawback is having the required manpower to operate multiple machines.

4. Windows of Opportunity

The wind in the Upper Midwest is notorious for blowing constantly, which means a lot of waiting for the right conditions before applying chemicals. But when those slim 2- or 3-hour windows of opportunity do open at the end of the day, having a double-team attack of a pull-type and self-propelled sprayer can really increase efficiency. More capacity means more acres covered in a short timespan. And since pull-type sprayers have greater capacities than self-propelled sprayers, more chemicals can be applied before needing to refill the tank.



Looking for more information on sprayers? Visit summersmfg.com

State Staff Visits S.D. Open House

Several South Dakota state staff members attended the Summers 50th Anniversary open house June 11 in Aberdeen. Pictured alongside company president Debra Anderson are (left) Josh Haeder, Senior Field Manager for Sen. Mike Rounds, as well as (right) Northeast Regional Director Judy Vrchota and Constituent Services Representative Casework Manager LaDonna Rodvold, of Sen. John Thune's and Rep. Kristi Noem's offices, respectively.





Celebrating 50 years of Field Tested Tough!



JOIN US!
11 AM - 2 PM

JULY 30TH
DEVILS LAKE
103 Summers St. NW
Devils Lake, ND 58301

OCTOBER 15TH
MADDOCK
438 Railway Avenue
Maddock, ND 58348



New Duracoat Blade Options

Want a tougher, sharper, harder blade option for your Supercoultter, CoulterChisel or DT Series Diamond Disk tillage tool?

The new Duracoat blades, available in a variety of styles, feature an abrasion-resistant WEAR-TUFF coating that extends service life three to five times longer than standard blades. A season with Duracoat means spending more time tilling and less time replacing worn or broken blades.



Which style of Duracoat blades is right for you? Learn more at summersmfg.com/tillage/supercoultter



Refresh Your Summers Equipment

Even Field Tested Tough equipment can use an update after years of heavy use. Whether looking to replace blades and bearings, add attachments or make other upgrades, let the specialists at Summers do the heavy lifting through our Refresh Program.

Scheduling options and cost-effect pricing ahead of fall harvest or spring planting assures your equipment is ready to rumble when the time comes.



For more Refresh Program information, contact your local Summers dealer, or 800-732-4392.

Maintenance Tips

By May and June, many farmers have already planted crops and are preparing to apply liquid fertilizers. The Summers Supersprayer is the implement for the job, and will lend itself to years of use – if properly maintained. Haven't had the chance to give your Supersprayer a once-over? Follow this checklist (and see your owner's manual for more detailed instructions) to assure you're ready:



Grease pivot, bearing and other high-wear points.



Inspect for leaks in hydraulic components and the sprayer system.



Check wheel bolts and tighten, if necessary.



Clean the sprayer system strainer and, while you're at it, inspect the nozzle pattern. If distorted, remove the tip and gently clean before blowing it out with an air compressor. Still distorted? Replace the nozzle.



Tighten tank hold-down components if there's any movement, then check the level in the optional clean water tank.



If it's below freezing, flush the entire spray system with concentrated recreational vehicle anti-freeze, a nontoxic and environmentally safe option that won't corrode plastic components.



For manuals and maintenance insight, visit summersmfg.com/operators-manuals



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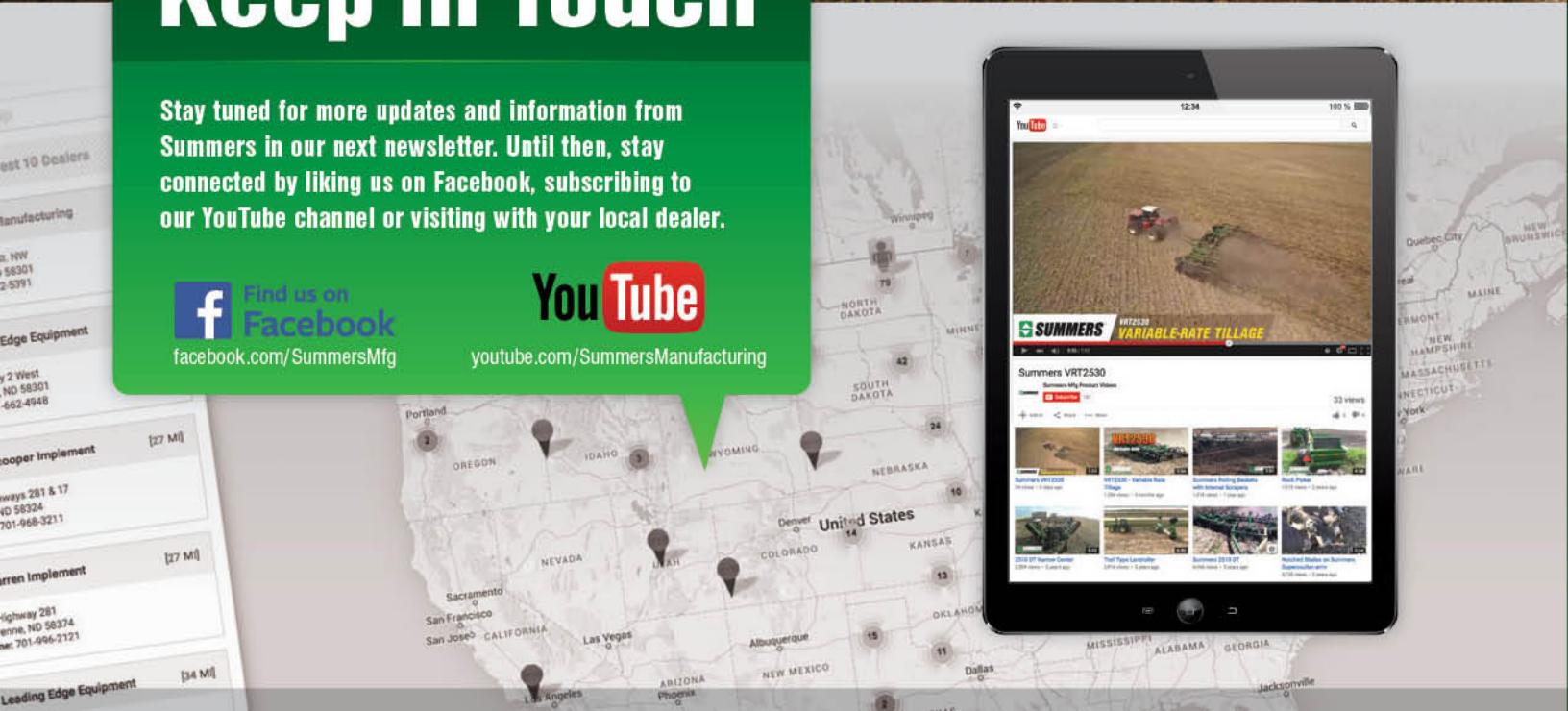
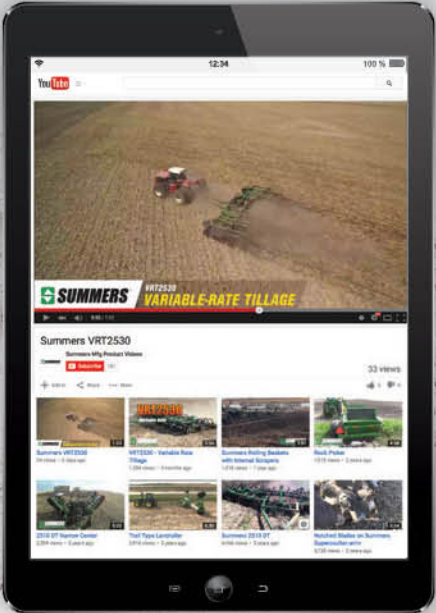


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